



European Search Company
Human Capital Consulting

EuropeanSearchCompany

Human Capital Consulting

accenture
High performance. Delivered.

Business Strategy Executive

Experienced Business Strategy Executive to Accenture Strategy

Then join Accenture and take on a truly unique opportunity on an absolute senior level with global exposure, an opportunity with the responsibility to;

The candidate will be a strategy Executive focusing on Business Strategy and related transformation. Business Strategy practitioners work with C-suite and senior leadership of top organizations across industries and geographies to shape and lead the formulation, planning and execution of business strategy and operating model solutions creating their businesses. Enterprise transformations span growth and cost -focused projects and focus on driving a cross-functional value and change agenda for C-Suite clients.

The Business Strategy teams create value at the conjunction of business, technology and operations. Team specializations include the use of technology to support growth, transformation of the customer experience, creating new digital business and operating models. Each of these specialties include development of investment and business cases that guide digital business transformation.

Be part of a growth story turning your ideas into results

Join Accenture's Strategy Consulting practice to further grow our Business Strategy practice and make great ideas happen for some of the world's largest and most dynamic companies.

Selected areas of responsibility

- Manage the day-to-day operational and tactical aspects of multiple projects of various size/scope Oversee managers working on one or more client engagements within practice
- Review high-level deliverables of projects across the practice - with content expertise in all of the following: Digital Strategy and Transformation, Business Strategy and Operating Model Strategy
- Driving strategy definition and organizational blueprinting and then shaping a roadmap for which you help the client mobilize and deliver the subsequent changes (leveraging skills of a broader resource base)
- Identify partnership opportunities and capitalize on ""add-on"" sales opportunities across projects
- Achieve ""add on"" revenue goals and Lead the development of business proposals
- Work in conjunction with our sales teams to follow up on sales leads within practice and across practices in Management and Accenture broadly
- Grow long-term relationships with clients and capitalize on equity and partnership opportunities

Investing in you & Balancing your priorities

At Accenture, we believe that quality comes from within and we invest considerable resources in the development of your professional competencies. You will receive on-going training that builds and extends your skills on a continuous basis, allowing you to develop tailored expertise quickly. You will have direct access to state-of-the-art technologies, tools and developer kits from all the major hardware and software houses, keeping you on cutting-edge of your area of expertise.

When you join Accenture, you can make great ideas happen for some of the world's most dynamic companies. With broad global resources and deep technical expertise, we collaborate with clients to cultivate ideas and deliver results. Choose a career at Accenture and enjoy an innovative environment where challenging and interesting work is part of daily life.

Accenture is a leading global professional services company, providing a broad range of services and solutions in strategy, consulting, digital, technology and operations. Combining unmatched experience and specialized skills across more than 40 industries and all business functions—underpinned by the world's largest delivery network—Accenture works at the intersection of business and technology to help clients improve their performance and create sustainable value for their stakeholders. With approximately 373,000 people serving clients in more than 120 countries, Accenture drives innovation to improve the way the world works and lives. Visit us at www.accenture.com

We are looking for highly Senior Manager who meet the following criteria:

A person who sees the opportunity in Business Strategy and large scale business transformations – with strong ties between strategy, operations, digital and technology. A person who has a strong desire to build the market's most successful business Strategy practice. A person who values great leadership and entrepreneurship and who can motivate and lead high performing teams.

Required qualifications

- Master's degree and great academic record
- You come with a proven track record from a Tier-1 strategy-consulting firm as well as having experience from sales activities within a consulting environment. This including minimum 5 years of relevant consulting experience, either from another consulting company or from internal strategy function within larger companies.
- History of strong relationship building skills with senior decision makers and mid-level leaders.
- Track record of shaping and defining strategy and driving the initial and overall strategy making and transforming etc.
- Ability to work effectively in a team-oriented environment
- Excellent communication (written and oral) and interpersonal skills in English
- Proven ability to work creatively and analytically in a problem-solving environment
- Action oriented with a high energy level

Our commitment to you

- Your entrepreneurial spirit and vision will be rewarded, and your success will fuel opportunities for career advancement.
- You'll make a difference for some pretty impressive clients. Accenture serves the leading players in the industry in Denmark, Nordic and Globally.
- Access a world class industry experts, research, communities and assets
- Access to leading-edge technology and digital innovation and delivery centres
- Along with a competitive salary, Accenture offers a comprehensive package that includes excellent benefits

We offer you an excellent opportunity to grow your skills within an international world leading company performing to the highest professional standards. Your development is supported by advanced learning- and performance models to provide you with cutting-edge knowledge in your specialist field. We will build your future career and as a key milestone, we will assign you a personal career counselor, guiding you through your professional development at Accenture.

Contact and application

If you have any questions please call Brian Ranvits at European Search Company;

+45 2048 0548. If you are interested in the position, please send your CV and motivational letter to; bra@europeansearch.dk att: "Business Strategy Executive"



European Search Company
Human Capital Consulting

EuropeanSearchCompany
Human Capital Consulting